

Goodwin System

Goodwin Soft company is a complex travel software developer since 2010.
We work in tourism and only for tourism.
Because, we know how.



Goodwin^{soft}

Integrative solution

You can sell any content which can be booked through external suppliers's gates using Goodwin:

- Air tickets
- Hotels
- Transfers
- Tours and excursions
- Insurances
- Packages

Goodwin has a real time aggregator-like model: collecting offers according to the request criteria

Own price content

You can sell your own product by adding it into the system:

- Hotels
- Transfers
- Tours and excursions
- Air tickets
- Insurances
- Packages

Hotel contracts can be added manually or imported. You can add promos of any complexity and combine them.



CRM for agents, MICE or direct clients management

goodwin-soft.com

In the “Orders” section you can fully handle your bookings:

- Confirmation, Cancellation, Reservation processes
- Communications with counterparties
- Issue documents
- Issue invoices
- Payments
- Reservation sending to suppliers
- Sales statistics



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Flexible CMS for website management

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A “Site” section is the integrated CMS for a website management. There you can:

- Add pages, news
- Display special offers blocks
- Add banners
- Design and redesign of online booking, registrations and shopping basket forms
- A website content management

★ **Using only one single system account you can create several websites for different markets, conditions, suppliers or products.**



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Finance counting

A “Finance” section allows you to make a full financial accounting:

- Payments in two clicks
- Invoices tracking
- Group payments
- Statements with counterparties (agents or suppliers)
- Integration with external financial systems option

Goodwin Dynamic Packages

Goodwin system allows you to introduce a **dynamic packaging** model into your business: sell packages including regular flights, accommodation or other services real-time using external suppliers` and airlines` rates or combining them with your own static prices.

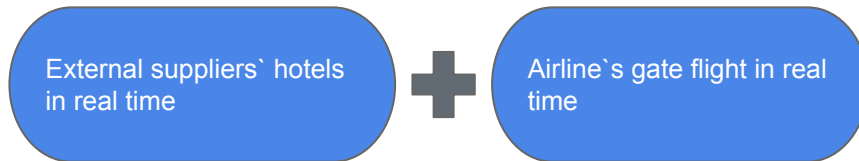
Advantages:

- Make the range of services wider
- **REAL (!!!)** prices and immediate confirmation
- No risks regarding charter or blocks programmes
- Any complexity tours online booking without pre-counting
- Your agents do not need to wait for your reply to their requests
- Booking and cancellation conditions flexibility

Dynamic packaging:

How does it work?

Option №1:



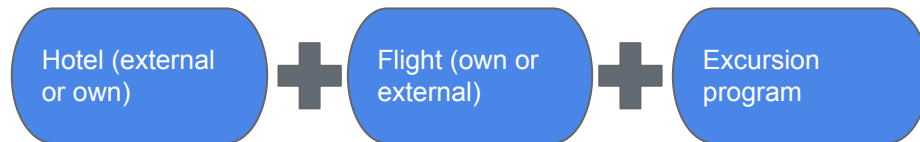
Option №2:



Option №3:



Option №4:



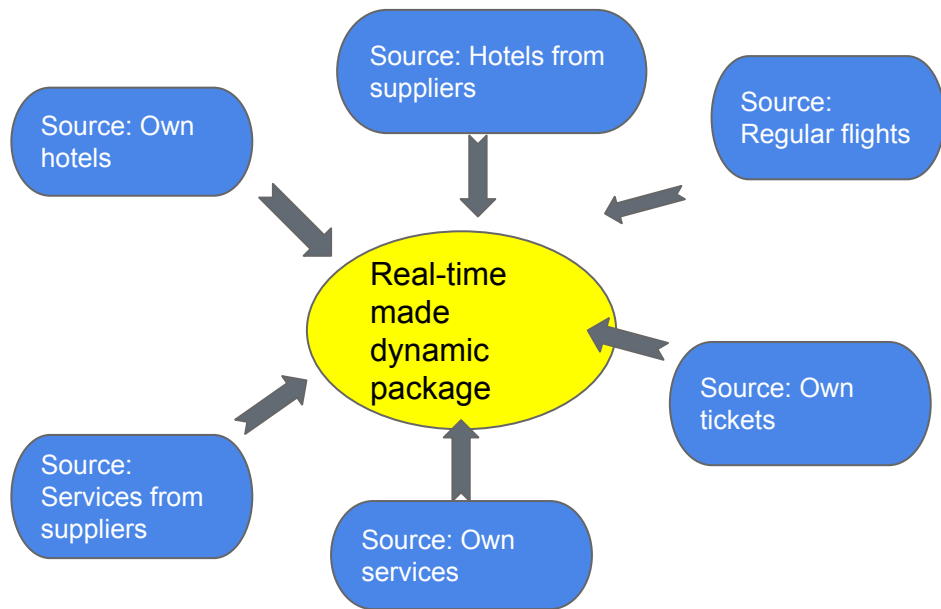
Dynamic packaging:

How does it work?

goodwin-soft.com

No pre-countings and queues!

All you need is just add the necessary price sources and make settings



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Some of our clients

There are some of our clients` websites in order to familiarize you with the look from the agent`s side:

<https://gto.ua/>

<https://aventura.is/>



Dynamic packages search interface:

From Киев ▾	Going to Доминиканская республика ▾	Destination Пунта-Кана ▾	Departure from/til 12.11.2020 - 14.11.2020	Nights from/til 9 ▾ 9 ▾
Tourists 2 adults ▾	Hotel category 5* ▾	Class - все - ▾	Stops Max. 1 stop ▾	Find

Hotel

Hotel name

Meal

☐ RO (Room only)
☐ BB (Breakfast)
☐ HB+
☐ HB (Half Board)
☐ FB (Full Board)
☐ Lunch
☐ AI (All inclusive)

Hotel category

☒ 5*
☐ 4+*
☐ 4*
☐ 3+*
☐ 3*
☐ 2*
☐ 2*+
☐ 1*
☐ Неуточненная категория
☐ Apartments

Connections

☒ direct flight
☐ 1 connection
☐ 2 connections
☐ 3 connections

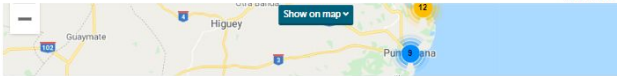
Connect time

Flight: Киев → Пунта Кана
0 h. 24 h.

Flight: Пунта Кана → Киев
0 h. 24 h.

Hotel category: 5* | direct flight | 1 connection

Apply filters
Clear filters



Four Points By Sheraton
★★★★★
Punta Cana > Punta Cana | [Show on map](#)
Punta Cana | [Tour details](#)
AIRFRANCE
Baggage is not included
Departure 12 November 2020, 09:45
In transit 15 h 0 min KBP → CDG → PUJ
Return 22 November 2020, 13:20
In transit 14 h 30 min PUJ → CDG → KBP
+ 21 options

3 233 EUR
Double (Twin/Double) Traditional 2 Adults
9 nights
Book

PUNTA PALMERA CAP CANA BY ESSEZA RETREATS
★★★★★
PUNTA CANA > Punta Cana | [Show on map](#)
Punta Cana | [Tour details](#)
AIRFRANCE
Baggage is not included
Departure 12 November 2020, 09:45
In transit 15 h 0 min KBP → CDG → PUJ
Return 22 November 2020, 13:20
In transit 14 h 30 min PUJ → CDG → KBP

3 252 EUR
Studio Garden View Double 2 Adults
9 nights
Book



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Hotels booking interface:

Hotels

Going to
Punta Cana (Dominican Republic) ▾

Hotel category
5*, 4+*, 4* ▾

Check-in / Check-out
02.06.2020 - 07.06.2020

Nights
5 ▾

Tourists
2 adults ▾

Find

Hotel

Price range
167 EUR 2 811 EUR

Meal
☐ RO (Room only)
☐ BB (Breakfast)
☐ HB (Half Board)
☐ FB (Full Board)
☐ Lunch
☐ AI (All inclusive)

Hotel category
☒ 5*
☒ 4+*
☐ 4*
☐ 3*

Suppliers
☐ Hotelston
☐ Ninfa
☐ HBDS_GTO
☐ Webbeds
☐ Restel
☐ W2M new

Other
☐ Only available
☐ Only recommended

Hotel category: 5* Hotel category: 4+* Hotel category: 4*

Show on map ▾

Sort by: from cheap to expensive from expensive to cheap

Whala!urban Punta Cana

Double Room DBL 20
11 BB

Available

View conditions

343 EUR

Select

Add to compare

Twin/Double room
11 BB

Available

View conditions

367 EUR

Select

Add to compare

Twin/Double room - Pool View
11 BB

Available

View conditions

387 EUR

Select

Add to compare

Show more 7 ▾

Karibo Punta Cana

Av. Italia White Sands Golf & Beach Resort 23001

Show on map

TripAdvisor Rating
 based on 306 reviews

DOUBLE DELUXE
11 RO

Available (4)

Free cancel
before 18.05.2020

405 EUR

Select

Add to compare

DOUBLE DELUXE
11 RR

Available (4)

Free cancel

474 EUR

Select

Add to compare

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Transfers booking interface:

36 results from
39.34 USD

Service name

Price range
39.34 - 335.34

Availability
☐ Only available

Clear filters

Transfer search

Route type
One way

Point from
Suvarnabhumi Internati

Point to
Avani Atrium Bangkok (i)

Search


Check-in
26.10.2019

Adults
2

Kids
0

1 2

Price (lowest)

 Shared - Shuttle, Standard (Van OFFER)


Shared - Shuttle, Standard (Van OFFER)

- Maximum
- 1 item of hand baggage allowed per person
- 1 piece of baggage allowed per person (max dimensions 158cm)
- length+width+height=158cm

Available

39.34 USD

Next

 Shared - Shuttle, Express (Minivan)


Shared - Shuttle, Express (Minivan)

- Maximum
- 1 item of hand baggage allowed per person
- 1 piece of baggage allowed per person (max dimensions 158cm)
- length+width+height=158cm

Available

44.4 USD

Next

 Private, Premium (Sedan OFFER)


Private, Premium (Sedan OFFER)

- Exclusive ride for you
- Door to door service
- Available 24/7
- Meet & Greet service
- 1 item of hand baggage allowed per person
- 1 piece of baggage allowed per person (max dimensions 158cm)
- length+width+height=158cm

Available

45.62 USD


Next

 а/п Бангкок - отель Бангкок

Request

52.33 USD

Next

 отель Бангкок - а/п Бангкок

Request

52.33 USD

Next



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Excursions booking interface:

60 results from
58.01 USD

Service name

Price range
58.01 - 454.01

Tour type

- ☐ Half day
- ☐ Full Day
- ☐ At night
- ☐ In the afternoon
- ☐ Sightseeing & Tours

Category

- ☐ Sightseeing, tours and museums
- ☐ Theme and water parks
- ☐ Wildlife, zoo and aquarium
- ☐ Outdoor activities and adventure
- ☐ Cruises and water sports
- ☐ Tours & Activities
- ☐ General admission and city pass
- ☐ Transport only
- ☐ Cooking classes
- ☐ Sport events
- ☐ Group
- ☐ Individual

Availability

- ☐ Only available

Clear filters

Excursion search

☐ Tour (2 or more days)

☒ Excursion

Where do you want to go?
Singapore (Singapore)

Date start from
03.11.2019

To
03.11.2019

Adults
2


Search

Kids
0

1 2 3

Price (lowest)

Show all extra variants



Singapore Cable Car E-ticket

In the morning

Get on-board the Cable Car Sky Network, a fun way to fly from Singapore's only hilltop destination, Faber Peak Singapore, to over 20 attractions in Sentosa. Soar high above for priceless views of the exciting island, golden beaches and beautiful greenery. Catch this unique joyride on the Mount Faber Line and the Sentosa Line. Others Operating hours may change without notice or liability. Weekday refers to Monday to Friday (excluding Black-out days). Weekend refers to Saturday, Sunday and Black-out Dates. As a guest, you are required to comply with Cable Car Singapore safety rules and are cautioned to heed all warnings. You agree that Cable Car Singapore may refuse entry or expel any person whose conduct is objectionable and claims against Cable Car Singapore shall be limited only in Singapore. Unauthorized or unlawful resale or attempted resale is grounds for seizure and cancellation without compensation. The printed E-ticket obtained from unauthorized sources may be lost, stolen or counterfeit and if so, are void. The printed E-ticket cannot be replaced if lost, stolen or destroyed and is valid only for the event and date for which it is valid. The supplier is not responsible for any inconvenience caused by unauthorized duplication of this voucher. Unauthorized duplication or sale of the E-ticket will prevent your redemption of the physical ticket to the park. Prices, dates, times, attractions and entertainment are subject to availability and to change without prior notice.

T18605CABL


Admission

Available

03.11.2019

58.01 USD

Next



1 Day City Sightseeing Hopper Pass

Experience all the excitement of Singapore with FunVee Hopper Pass. One pass is valid for 24 hours. Full commentary is provided on board the bus. General Ticket There are a total of 40 stops in great locations with a frequency of every 15 to 20 minutes for the City Hopper Green route service, 60 minute frequency for the Marina Bay Hopper Orange route service and 4 times daily for the Sentosa Shuttle Red route service or just stay on the bus to enjoy the full 60 minute sightseeing. The FunVee Hopper Open Top Bus covers all the major attractions in the city of Singapore including: Merlion Park, Esplanade Theatres, Chinatown, Clarke Quay, Orchard Road, Botanic Gardens, Marina Bay Sands, Art Science Museum, Gardens by the Bay, Marina Barrage, Little India, Kampong Glam, Haji Lane, Raffles Hotel, Mount Faber, Reson World Sentosa - Universal Studios Singapore, S.E.A Aquarium, Sentosa Island, Singapore Flyer and many more. Ticket + Sands Sky Park Apart from all the options included with the ticket, head to the Sands SkyPark Observation Deck, perched 200 meters (about 656 feet) in the air at the top of the Marina Bay Sands. Marvel at the unsupported deck, the largest of its kind in the world. Sands SkyPark gives an unrivalled 360-degree view of the city and Marina Bay. Admire its lush gardens, which provide a stunning backdrop. After capturing multiple pictures from the Skypark, come on down to the 1st floor Esplanade Plaza to enjoy the Spectra - Light & Water Show which happens every 8:00pm and 9:00pm daily with an additional 10:00pm show on Fridays and Saturdays. Ticket + Gardens by the Bay After a day of sightseeing included with the general ticket, visit the Garden by the bay Flower Dome to experience the Mediterranean-like climate for succulents and baobabs and enter the Cloud Forest to see the world's tallest indoor waterfall falling from a 35-meter mountain of lush vegetation. Ticket + 1-Altitude Gallery After a day of sightseeing included with the general ticket, visit the 1-Altitude Gallery the next day and enjoy some of the best and highest views of Singapore from the 63rd floor of the Raffles Hotel. 1-Altitude Gallery rises up to 203 meters and boasts panoramic views of Singapore.

A9NSNO0031

Admission

Available

03.11.2019

58.01 USD

Next

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Air tickets booking interface:

Tickets

One way		Round trip <input checked="" type="checkbox"/>		Multi-City	
Point from Keflavik International / Reykjavik (KEF) ▼		Point to Лондон / Лондон (LON) ▼		Passengers 1 adult ▼	
Departing 15.08.2020	Exact date ▼	Returning 22.08.2020	Exact date ▼	Class - all - ▼	Stops Max. 1 stop ▼
					Find

Connections

- ☒ direct flight
☒ 1 connection
☐ 2 connections

Connect time

Flight: London → Reykjavik
0 h. 23 h.

Flight: Reykjavik → London
0 h. 23 h.

Other

- ☐ With luggage
☐ Without overnight stay

Airline

- ☐ Air Baltic
☐ Air France
☐ AirVallee
☐ Austrian
☐ British Airways
☐ Csa Czech Airlines
☐ EasyJet
☐ Flybe
☐ Iberia
☐ Icelandair
☐ KLM Royal

direct flight x 1 connection x

[Clear filters](#)

Sort by: Cheapest ☒ Fastest

Icelandair

flight FI-450 Boeing 757-300 Winglets Economy	departure 07:40 15 August 2020, Saturday Reykjavik KEF	In transit 3 h 5 min	arrival 11:45 15 August 2020, Saturday London LHR	Flight details Baggage: is not included
flight FI-455 Boeing 757-200 Economy	departure 21:25 22 August 2020, Saturday London LHR	In transit 3 h 15 min	arrival 23:40 22 August 2020, Saturday Reykjavik KEF	Flight details Baggage: is not included
Fare rules			250 EUR	Book

ICELANDAIR + Ryanair + NORWEGIAN AIR SHUTTLE

flight FI-450 Economy	departure 07:40 15 August 2020, Saturday Reykjavik KEF	In transit 3 h 5 min	arrival 11:45 15 August 2020, Saturday London LHR	Flight details Baggage: is not included
flight FR-1392 Economy	departure 09:40 22 August 2020, Saturday London STN	In transit 24 h 25 min 1 connection OSL	arrival 09:05 23 August 2020, Sunday Reykjavik KEF	Flight details Baggage: is not included



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Shopping basket while booking a ticket:

Reservation

Services included in package

Airticket: Reykjavik - London / London - Reykjavik

✈ Flight: Reykjavik - London

ICELANDAIR Keflavik International, 15 August 2020, Saturday → Heathrow, 15 August 2020, Saturday
flight **FI-450** Departure **07:40** Arrival **11:45** Class: **Economy**
Boeing 757-300 Winglets | Reykjavik London **Available**
Keflavik International Heathrow

✈ Flight: London - Reykjavik

ICELANDAIR Heathrow, 22 August 2020, Saturday → Keflavik International, 22 August 2020, Saturday
flight **FI-455** Departure **21:25** Arrival **23:40** Class: **Economy**
Boeing 757-200 | London Reykjavik **Available**
Heathrow Keflavik International

Change flight

Fare rules



Enter the personal data of tourists

Tourist 1

Gender Last name * First name * Date of birth * Passport * Expire *
MR
Citizenship * Phone
Ukraine

☐ I confirm the booking conditions and permission to use the personal data to be stored in our database and use them to organize all the services ordered.

Summary

Airtickets

Airticket **250 EUR**

Flight: Reykjavik - London

flight FI-450
Economy
departure 07:40 arrival 11:45
15 August 2020 15 August 2020
Reykjavik KEF London LHR

Flight: London - Reykjavik

flight FI-455
Economy
departure 21:25 arrival 23:40
22 August 2020 22 August 2020
London LHR Reykjavik KEF

Full package cost: **250 EUR**



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Shopping basket for with an option to add/change transfer or other services:

Reservation



Paradisus Palma Real Golf & Spa Resort ★★★★★

Playa Bavaro (Dominican Republic, Punta Cana)

Room	Number	Check-in	Check-out	Nt	Meal	Acc.	Availability	Price
ROULETTE ROOM	1	02.06.2020	07.06.2020	5	AI	2 Adults	Available	1521.00 EUR

In the event of cancellation after 23:59 on 24.02.20 the following charges will be applied: 1353.55 EUR. Date and time is calculated based on local time of destination.

⚠ Cancellation terms are applied.

☐ I am aware of this terms

Change room	Change hotel	Search transfer	Search excursions	Collapse ↑
Suite - Royal Service - Garden view	AI	Cancel options	+ 633 EUR	Change room
Suite - Royal Service - Garden view	AI	Cancel options	+ 792 EUR	Change room
Suite - Royal Service - Ocean View	AI	Cancel options	+ 789 EUR	Change room
Suite - Royal Service - Ocean View	AI	Cancel options	+ 960 EUR	Change room
Suite - Royal Service - Ocean Front	AI	Cancel options	+ 933 EUR	Change room
Suite - Royal Service - Ocean Front	AI	Cancel options	+ 1110 EUR	Change room
Show all results				

Important notices: In case of any amendment please contact us to check the rates and conditions as these could change - Hotel will invoice the total amount of this booking in case of no show / En caso de modificación, por favor contacten con nosotros para verificar las tarifas y condiciones de la reserva ya que podrían ser diferentes - En caso de no show el hotel se reserva el derecho de aplicar gastos del 100%

Cancel

Total: 1521.00 EUR

Summary

Hotels



Paradisus Palma Real Golf & Spa Resort 1 521 EUR

★★★★★

Playa Bavaro (Dominican Republic, Punta Cana)

02.06.2020 — 07.06.2020 (5 nt)

ROULETTE ROOM, 2 Adults

AI, 1 room, 1 Adult

Airtickets

Airticket 250 EUR

Flight: Reykjavik - London

Flight FI-450

Economy

departure 07:40

15 August 2020

Reykjavik KEF

arrival 11:45

15 August 2020

London LHR

Flight: London - Reykjavik

Flight FI-455

Economy

departure 21:25

22 August 2020

London LHR

arrival 23:40

22 August 2020

Reykjavik KEF

Full package cost: 1 771 EUR

Additional info for the agent



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A reservation inside agent's private account :

[Order view](#) [Orders list](#) [Company profile](#) [Users](#) [Terms of cooperation](#)

Order №
500053

Status **Confirmed**

Agent: GTO.UA
Manager: Ruslan Nikitenko

Tourists

#	Lastname	Name	Gender	DOB	Passport	Passport Expire	Phone
1	NIKITENKO	RUSLAN	MR				Edit
2	KRAVCHENKO	DENYS	MR				Edit
3	LYSENKO	ARTEM	MR				Edit
4	ROMANENKO	VIKTOR	MR				Edit

Hotels

San Marco 4*

Verona

Room	Number	Check-in	Check-out	Nt	Meal	Acc.	Status
Economy Room	2	14.06.2019	17.06.2019	3	BB	DBL	Confirmed

Documents

[Send request for documents](#)

Remarks

[+ Add remark](#)

Summary

Full package cost: 9 465.00 UAH
Total (NETT): 9 465.00 UAH

Debt: 0.00 UAH



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List of reservations in private account:

Список заказов

Мой профиль

Номер заказа

Даты

Страна

Статусы

Менеджер

С: 01.06.201По: 17.07.2019

в процессе

все

Сортировать:

Дата создания

Убывание

Показывать по:

30

записей

Применить фильтры

Очистить

#	Туристы	Страны	Отели	Даты	Статус	Долг	Создано
16042	TEST CLIENT	Израиль	Imperial 3*	27.07.2019 03.08.2019	Подтвержден	OK	test test 25.06.19 12:32
16041	OBI VAN KENOBI	Куба	Lucky Hotel 5*	20.07.2019 27.07.2019	Ожидание		test test 19.06.19 15:29
16039	PRINCE OFFERSIA GIFTED CHILD	Таиланд		04.07.2019 01.09.2019	Подтвержден	4533.9	test test 19.06.19 12:51
16038	OBI VAN KENOBI COUNT DUKU	Таиланд		04.07.2019 01.09.2019	Подтвержден	3733.8	test test 19.06.19 12:48
16037	OVER LORD STAR KNIGHT	Таиланд		04.07.2019 01.09.2019	Подтвержден	3733.8	test test 19.06.19 12:47
16035	PRIVATE GIOVANNI	Куба	Lucky Hotel 5*	20.06.2019 27.06.2019	Подтвержден	OK	test test 18.06.19 18:22
					[Оставить отзыв]		
16034	RUSLAN RUSLAN	Израиль	Gilgal 3*	27.07.2019 03.08.2019	Подтвержден	24029.67	test test 13.06.19 15:24



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Particular hotel's booking page:

Paradisus Palma Real Golf & Spa Resort ★★★★★

9 Playa Bowser ID 19703



Description	Rooms	Map	Prices for tours with flights	Room rates
Where do you want to go? Paradisus Palma Real Golf & Spa Resort		Check-in / Check-out 23.04.2020 - 26.04.2020		Tourists 2 adults and 0 kids
<input type="button" value="Search"/>				

ROULETTE ROOM T.A.I. 1	Available	View conditions	967 EUR	Select Add to compare
PARADISUS JUNIOR SUITE T.A.I. 1	Available	View conditions	970 EUR	Select Add to compare
LUXURY JUNIOR SUITE T.A.I. 1	Available	View conditions	1 019 EUR	Select Add to compare
PREMIUM ONE BEDROOM SUITE T.A.I. 1	Available	View conditions	1 019 EUR	Select Add to compare
ONE BEDROOM MASTER SUITE T.A.I. 1	Available	View conditions	1 068 EUR	Select Add to compare
PREMIUM ONE BEDROOM MASTER SUITE T.A.I. 1	Available	View conditions	1 068 EUR	Select Add to compare
ROYAL SERVICE GARDEN VIEW SUITE			1 220 EUR	Select



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Integrations with external suppliers

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Some available integrations:

[Hotelbeds](#)

[Hotelston](#)

[iTravex](#)

[RateHawk \(Ostrovok\)](#)

[ResTel](#)

[W2M](#)

[Webbeds/Sunhotels](#)

*Full list of integrations is here: goodwin-soft.com



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Goodwin – advantages

- Goodwin system is fully integrative. You can connect to any XML gate.
- **REAL dynamic packaging**
- Goodwin uses web-services. You don't need to install it locally. Internet connection is enough for work.
- Goodwin Soft totally provides capacity for work and servers maintenance. Servers are located in Germany.
- You can create unlimited number of users in Goodwin system.
- You can create several websites/projects based on one single system account.

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System	Goodwin	Other “static” system
Installation need		✓
Unlimited users	✓	
Other XML gates integration possibility for dynamic data exchange	✓	
Package tours count	✓	✓
Hotels, transfers, excursions, air tickets real time booking	✓	
Work from any part of the world	✓	
Operative high load resistance possibility	✓	
Full box of necessary tools for travel company	✓	✓
Servers hosting and maintenance	✓	
Dynamic packaging	✓	
Any difficulty tours selling without a pre counting	✓	
Free permanent updates	✓	

Thank you and let's keep in touch!

goodwin-soft.com

We are glad to respond to additional questions and discuss all details any convenient way:

Email: sale@goodwin-soft.com

Tel: +38 044 334 39 10

Mobile/Viber/WhatsApp/Telegram: +38 063 409 31 77

Best regards,

Ruslan Nikitenko

